

W.3.C.3

AGENDA COVER MEMO

Memorandum Date: June 20, 2007

Order Date: July 11, 2007

TO: Lane County Board of Commissioners

DEPT: Public Works

PRESENTED BY: Phillip Guyette, Public Works Fleet Manager

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Pape' Machinery, Inc., for the Purchase of Two (2), New Diesel-Powered Telescoping Boom Excavators, with Two (2) trade-ins, Contract FY06/07 FS-08.

I. MOTION

MOVE TO AWARD A CONTRACT TO PAPE' MACHINERY, INC., IN THE AMOUNT OF \$620,262.00 FOR THE PURCHASE OF TWO (2) NEW, DIESEL POWERED TELESCOPING BOOM EXCAVATORS, AS SPECIFIED IN CONTRACT FY06/07 FS-08.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Pape' Machinery, Inc., for the purchase of Two (2), new Diesel-Powered Telescoping Boom Excavators, required by Public Works Engineering Division, as per established replacement criteria?

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County Department of Public Works Engineering Division operates six (6) Diesel-Powered Telescoping Boom Excavators, two (2) of which have reached the end of their economic life and require replacement. Telescoping Boom Excavators are used for ditch cleaning, material handling and excavation projects throughout the County. These machines have a scheduled lifecycle of 12-years or 6,000 hours.

B. Policy Issues

None

C. Board Goals

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory operations of the County's road system, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

D. Financial and/or Resource Considerations

This equipment was approved for purchase in the Fleet Services FY06/07 budget, sufficient funds are available for this purchase, and the price is within the budgeted amount.

E. Analysis

The County received two (2) responses from its invitation to bid. The low bid of \$620,262.00, with two (2) trade-ins, was submitted by Pape' Machinery, Inc., with one (1) minor acceptable deviation from the published specifications.

F. Alternatives/Options

1. Purchase the above described equipment from Pape' Machinery, Inc., at this time.
2. Do not purchase at this time. The existing Diesel-Powered Telescoping Boom Excavators have been in service more than 14-years, and operated more than 8,000 hours. If not replaced, the machines will require a major overhaul of the powertrain and hydraulic systems. Estimated downtime for this work is 4-weeks at a cost that exceeds the value of the machines. Additionally, replacement service parts for older equipment units are often difficult to locate, resulting in unacceptable equipment downtime.

IV. Timing/Implementation

Upon approval of the Board, a contract will be executed between Pape' Machinery, Inc., and the County Administrator.

V. Recommendation

It is recommended that the Board approve entering into a contract with Pape' Machinery, Inc., for the purchase of two (2) new, Diesel-Powered Telescoping Boom Excavators as specified in FY06/07 FS-08.

VI. Follow-up

None.

VII. Attachments

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A
(CONTRACT TO PAPE' MACHINERY, INC.,
(FOR THE PURCHASE OF TWO (2), NEW
(DIESEL-POWERED TELESCOPING BOOM
(EXCAVATORS, WITH TWO (2) TRADE-
(INS, CONTRACT FY06/07 FS-08.

WHEREAS, at the duly publicized place and time on June 19, 2007, an authorized representative of the Department of Public Works, opened bids on the following:

Two (2), Diesel-Powered Telescoping Boom Excavators, Contract FY06/07 FS-08

WHEREAS, the County received 2 (two) responses from its invitation to bid. The low bid of \$620,262.00, submitted by Pape' Machinery, Inc., contained one minor acceptable deviation from the published specifications, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

ORDERED that the bid received from Pape' Machinery, Inc. be accepted as recommended; and it is further

ORDERED that a contract be awarded to Pape' Machinery, Inc. in the amount of \$620,262.00 in accordance with the bid specifications; and it is further

ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this 11th day of July, 2007.

Faye Stewart, Chair
Lane County Board or Commissioners

APPROVED AS TO FORM

Date 6-26-07 lane county


OFFICE OF LEGAL COUNSEL

CONTRACT FY06/07 FS-08

Bid Opening: Tuesday, June 19, 2007, 10:15 a.m.

BID RECAP**TWO (2). NEW, DIESEL POWERED TELESCOPING EXCAVATORS W/ TWO (2) TRADE-INS:**

VENDOR	MAKE/MODEL	AMOUNT	TRADE-INS	BOND or CHECK
Pape' Machinery, Inc.	(2) Gradall 4100 XL II	\$600,250.00		Bid Bond
	(2) option II, 16, a: hydraulic thumb	\$ 31,112.00		
	(2) option II, 16, b: ditching bucket	<u>\$ 8,900.00</u>		
	Sub total	\$640,262.00		
	Asset# 90653		(\$10,000.00)	
	Asset# 93651		<u>(\$10,000.00)</u>	
	Net Bid	\$620,262.00		
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Western Power & Equip.	(2) Badger 670	\$652,132.00		Check
	(2) option II, 16, a: hydraulic thumb	\$ 22,932.00		
	(2) option II, 16, b: ditching bucket	<u>\$ 10,106.00</u>		
	Sub total	\$685,170.00		
	Asset# 90653		(\$3,500.00)	
	Asset# 93651		<u>(\$3,500.00)</u>	
	Net Bid	\$678,170.00		

Bid award recommendation based on:

Purchase of two (2) Gradall 4100 XL II with options: \$640,262.00
Two (2) Trade-ins (#90653 & #93651) \$ 20,000.00
Net Bid \$620,262.00